



Progress through Joint-Excellence

Energy Delta Institute

By Janet Smid, Coordinator Partner Relations

EBC HR Meeting, 31 May 2013

Founding partners



Associated partners





Mission Statement

EDI **brings together** world-class knowledge and business skills to educate energy professionals to become the future leaders of the energy industry.



Vision

To become an internationally recognized business school, linking world class knowledge about the energy sector with business skills, and **combining it with academic excellence**. We strive to prepare energy professionals for the challenges that lay ahead in a continuously changing world, by offering them different perspectives on energy related topics - together with business- and knowledge Partners - through a diverse range of learning methods, facilitating a highly valuable learning experience.





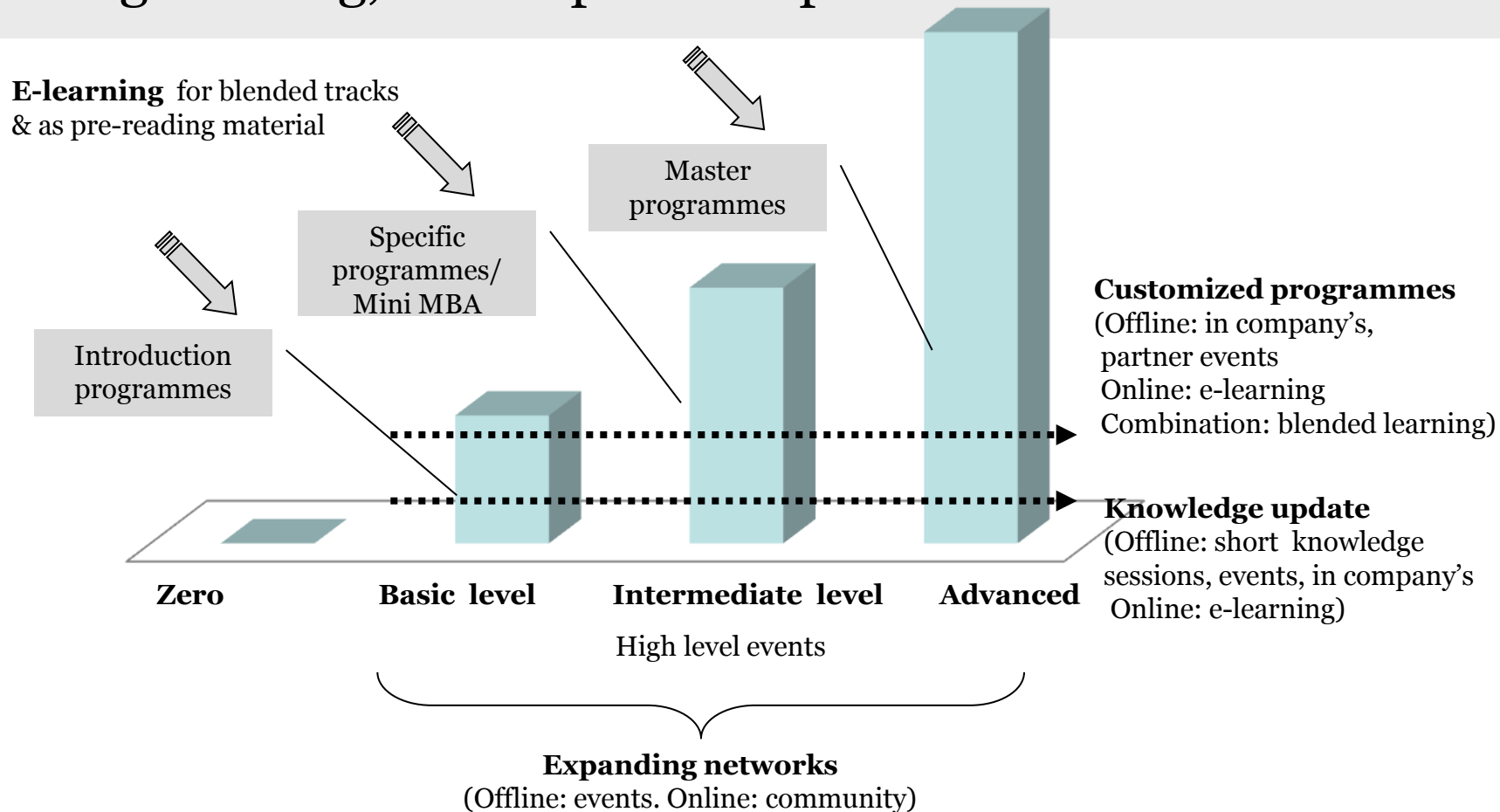
Strategy

- Joint Excellence
- Life Long Learning
- International approach
- More added value for our partners
- Market demand driven development of products
- Innovative and inspiring products



Strategy

Life long learning, from a portfolio point of view





Strategy

More added value for our partners





Strategy

Topics: inspiring and innovative

- Energy Market Developments and Geopolitics
- Energy Transition and Innovation
- Energy Infrastructure
- Regulation and Finance
- Energy Leadership

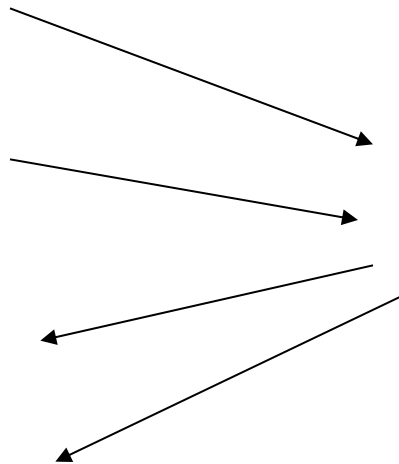


Strategy

Joint Excellence

Knowledge

RUG
Nyenrode
ESMT
Maryland
Aachen
Gubkin
Oxford
Etc.



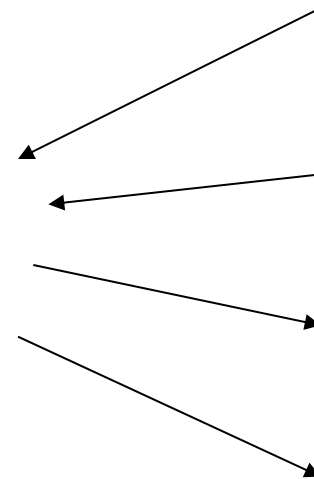
1+1=3

EDI =

Bring together different parties + add knowledge

Business

Founding partners
Associated partners
Affiliated partners
Potential customers





Joint-Excellence

University of Groningen:

Executive Master Gas Business Management

Executive Finance Master Finance & Control

University of Maryland:

Energy MBA (planned)

Nyenrode Business University:

International Mini MBA Energy Transition & Innovation

University of Delft:

Executive Master Petroleum Business Engineering



Joint-Excellence

PwC Academy:

Finance, risk & the energy value chain

Aachen University:

International Mini MBA Energy Transition & Innovation

European School of Management & Technology:

Fellowship on Energy



Joint-Excellence

Gubkin University & IMEMO:

Eurasia Dialogue

Oxford Institute of Energy Studies:

Fellowship on Energy

Management Development Institute India:

Energy MBA (planned)



Joint-Excellence example

Fellowship on Energy initiated by EBC in 2009

5th edition starting in 24 June 2013:

- Hosted by GDF Suez in Paris
- Hosted by Gazprom in Moscow
- Hosted by ESMT in Berlin
- Knowledge from ESMT, Oxford IES and EDI



Joint-Excellence example

Participating organizations: *Gazprom, Exxon Mobil, GDF SUEZ, BP, Gasunie, Gasum Oy, Deutsche Bank, Smit Boskalis, GasTerra, EBN, Rudnap Group AD*

Alumni day with over 40 participants



Invitation for future Joint-Excellence

More knowledge and business partners from...

Germany, EU, India, Africa, USA, South-America...



Thank you for your attention